SAMARA REGION IS ONE OF THE MOST ECONOMICALLY DEVELOPED REGIONS OF THE RUSSIAN FEDERATION

Area
53,600 sq. km

Population
3.2 mln.

Gross Regional Product (2011 forecast)
€ 20.5 bln.

Distance – 1,064 km

Updated: February 2012
8th place in Russia
Investment potential

ru AA+
Credit rating

Long-term Aa1.ru
Credit rating

8th place
Human potential
development index

BB+
Credit rating

Ba1
Credit rating

Updated: February 2012
TOGLIATTI IS THE LEADER OF ECONOMIC DEVELOPMENT OF SAMARA REGION

- AREA
  284.4 sq. km

- POPULATION
  719 500

Updated: February 2012
POPULATION

TOGLIATTI

71.2 mln.

POPULATION

1 000 km

RADIUS

20.4 mln.

POPULATION

500 km

RADIUS

1 000 km

RADIUS

71.2 mln.

POPULATION

Updated: February 2012
660 ha
(6 600 000 m²)
AREA OF SEZ
ON THE TERRITORY OF STAVROPOLSKY DISTRICT
Residents’ industrial zone
Engineering and transportation infrastructure zone
Sanitary zone
Customs zone
Public-service zone
Administrative zone
Fire station

436 ha 4 360 000 m²
143 ha 1 430 000 m²
46 ha 460 000 m²
30 ha 300 000 m²
2 ha 20 000 m²
1.5 ha 15 000 m²
1.5 ha 15 000 m²

Updated: February 2012
VOLUME AND STRUCTURE OF INVESTMENTS FOR SEZ INFRASTRUCTURE DEVELOPMENT

- **Non-budgetary Investments**: €0.14 bln., 41.2%
- **Federal Budget**: €0.18 bln., 53.1%
- **Samara Region Budget**: €0.02 bln., 5.7%

Total: €0.34 bln.

Updated: February 2012
IP-telephony  
High-speed Internet  
Railway  
Motor road  
Sewage system  

Water supply  
Heat supply  
Electrical power supply  
Gas supply  

Capital construction costs economy of up to 30% for investors  

Updated: February 2012
INDUSTRIAL INFRASTRUCTURE

GAS DISTRIBUTION SUBSTATION
TOGLIATTI-YAGODNOE ROAD
INDUSTRIAL INFRASTRUCTURE
ELECTRICAL SUBSTATION
TOGLIATTI-YAGODNOE ROAD
Technical Park «Zhigulevskaya Valley»

Updated: February 2012
Overview: Business Infrastructure

- Administration and business center with all necessary facilities
- "One stop shop" concept
- Meeting rooms
- Banks
- Communications center
- Offices
- Exhibition center
- Conference hall
- Medical service
- Gym
- Dining facilities

Updated: February 2012
RAILWAY
An electrified double-track railway main line «Syzran-Zhiguli Sea-Samara» routes through the territory of Togliatti having access to the Transsib International transport corridor

M5 – «Moscow-Samara-Ufa-Chelyabinsk» federal highway

RIVER HARBOUR – the port is capable of receiving and handling river-sea class vessels and provides access to the «North-South» International transport corridor.

INTERNATIONAL AIRPORT
«Kurumoch» – 60 km away from Togliatti

Logistical costs
1.32 EUR per 1 km of Euro-sized truck mileage in Europe
0.75 EUR per 1 km of Euro-sized truck mileage in Russia

Distance from SEZ «Togliatti» to the nearest cities with car production:

<table>
<thead>
<tr>
<th>City</th>
<th>Distance (km)</th>
<th>Driving Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Naberezhnye Chelny</td>
<td>431</td>
<td>8-9 h.</td>
</tr>
<tr>
<td>Izhevsk</td>
<td>629</td>
<td>12-13 h.</td>
</tr>
<tr>
<td>Nizhny Novgorod</td>
<td>667</td>
<td>14-15 h.</td>
</tr>
<tr>
<td>Kaluga</td>
<td>1 019</td>
<td>20-21 h.</td>
</tr>
<tr>
<td>Moscow</td>
<td>1 016</td>
<td>20-21 h.</td>
</tr>
<tr>
<td>Saint-Petersburg</td>
<td>1 763</td>
<td>34-35 h.</td>
</tr>
</tbody>
</table>

Distance from SEZ «Togliatti» to the nearest Russian seaports:

<table>
<thead>
<tr>
<th>Seaport</th>
<th>Distance (km)</th>
<th>Driving Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Saint-Petersburg (Baltic Sea)</td>
<td>1 763 km</td>
<td>34-35 h.</td>
</tr>
<tr>
<td>Novorossiysk (Black Sea)</td>
<td>1 690 km</td>
<td>31 h.</td>
</tr>
<tr>
<td>Rostov-on-Don (Sea of Azov)</td>
<td>1 295 km</td>
<td>24 h.</td>
</tr>
<tr>
<td>Astrakhan (Caspian Sea)</td>
<td>1 243 km</td>
<td>24 h.</td>
</tr>
</tbody>
</table>

Updated: February 2012
FREE CUSTOMS ZONE REGIME

EQUIPMENT COMPONENTS RAW MATERIALS

0% IMPORT DUTIES
0% VAT

0% IMPORT DUTIES
VAT REFUND

FOREIGN COUNTRIES
SEZ «TOGLIATTI»
RUSSIA, BELARUS, KAZAKHSTAN

Updated: February 2012
THE PROCESSED PRODUCTS MADE WITH THE USE OF FOREIGN GOODS

CUSTOMS DUTIES – LEVIED VAT - LEVIED

(GOODS OF THE CUSTOMS UNION)

0% CUSTOMS DUTIES VAT

(FOREIGN GOODS)

CUSTOMS DUTIES – LEVIED VAT - LEVIED

FOREIGN COUNTRIES

SEZ «TOGLIATTI»

RUSSIA, BELARUS, KAZAKHSTAN

FREE CUSTOMS ZONE REGIME

Updated: February 2012
PROFIT TAX

- **20%**  
  2012 – 2018 years
- **2%**  
  2019 – 2020 years
- **5%**  
  2021 – 2022 years
- **9%**  
  2023 – 2024 years
- **12%**  
  2025 and further

LAND TAX

- **1,5%**  
  0%  5 years

PROPERTY TAX

- **2,2%**  
  0%  10 years

TRANSPORT TAX

- **€ 0.15 - € 3.75**  
- **€ 0**  5 years

Profit tax for SEZ residents:
- Accelerated procedure on admission of R&D expenses
- Accelerated depreciation

Rate on the territory of the RF

Rate on the territory of SEZ

Updated: February 2012
GOVERNMENT GUARANTIES
THE RIGHT TO BUY LAND
FREE CONNECTION TO UTILITIES

Updated: February 2012
Ensures short resident registration time and provides investors with a single point of contact for all issues concerning business relations with the government.

Public authorities included in «one stop shop» system in SEZ «Togliatti»:

- Federal Tax Service
- Ministry for Ecology and Natural Resources
- Ministry for Public Health and Social Development
- Federal Service of State Registration, Land Register and Mapping
- Russian Technical Supervisory Board
- State Construction Supervisory Board Inspection
- Pension Fund
- Social Insurance Fund
- Federal Compulsory Medical Insurance Fund
- Migration Service
- Chamber of Commerce and Industry
- Federal Custom Service
To obtain the SEZ resident status an investor shall:

1. Register within the territory of Stavropolsky District
2. Get the investment project approved by the Russian Economic Development Ministry
3. Conclude agreement on conducting industrial activities
4. Invest not less than €3 mln. in production
## Key Cost Parameters

<table>
<thead>
<tr>
<th>Parameter</th>
<th>SEZ area for residents’ construction</th>
<th>Rate/tariff</th>
</tr>
</thead>
<tbody>
<tr>
<td>Land rent in SEZ**</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>436</strong> ha 4 360 000 m²</td>
<td><strong>177</strong> EUR/ha 0.02 EUR/m²</td>
</tr>
<tr>
<td>Land value in SEZ **</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>17 725</strong> EUR/ha 1.77 EUR/m²</td>
<td>from <strong>395</strong> EUR/m²</td>
</tr>
<tr>
<td>Construction of a standard industrial building</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Parameter</th>
<th>Total capacity in SEZ</th>
<th>Rate/tariff</th>
</tr>
</thead>
<tbody>
<tr>
<td>Gas supply</td>
<td><strong>1 615</strong> mln. m³/year</td>
<td><strong>69</strong> EUR/1000 m³</td>
</tr>
<tr>
<td>Electrical power supply*</td>
<td><strong>180</strong> MW</td>
<td><strong>54</strong> EUR/MW-h</td>
</tr>
<tr>
<td>Water supply</td>
<td><strong>7.3</strong> ths. m³/day</td>
<td><strong>0.25</strong> EUR/m³</td>
</tr>
<tr>
<td>Sewage</td>
<td><strong>7.3</strong> ths. m³/day</td>
<td><strong>0.22</strong> EUR/m³</td>
</tr>
<tr>
<td>Storm water</td>
<td><strong>1 657</strong> ths. m³/year</td>
<td><strong>0.1</strong> EUR/m³</td>
</tr>
</tbody>
</table>

The values are indicated without VAT applicable within the territory of Stavropol’sky District, Samara region, and are effective for January 2012.

1 ha = 10 000 m²
1 ha = 2.5 acres
Located in the city are:
— 6 higher education institutions
— 14 branches of other Russian higher education institutions
— 21 colleges and technical schools

13 715 specialists graduate each year including:
— 8 348 with higher education
— 3 730 with specialized secondary education
— 1 637 with elementary vocational education

Average monthly salaries:
€ 322 — worker
€ 366 — specialist
€ 618 — manager
SEZ to be constructed in 3 stages for a gradual infrastructure development by 2015

<table>
<thead>
<tr>
<th>Activity</th>
<th>2012 (I stage)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>I Q</td>
</tr>
<tr>
<td>Fence of SEZ area</td>
<td></td>
</tr>
<tr>
<td>Internal facilities and transport</td>
<td></td>
</tr>
<tr>
<td>infrastructure</td>
<td></td>
</tr>
<tr>
<td>Facilities of a communal zone</td>
<td></td>
</tr>
<tr>
<td>Customs infrastructure</td>
<td></td>
</tr>
<tr>
<td>External facilities</td>
<td></td>
</tr>
</tbody>
</table>

Preparation work  Construction work

Updated: February 2012
Welcome to Samara region!

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